



Bri Kimmel

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20:31

1/ Why the next professional network will look nothing like LinkedIn:

- Resumes are dead
- SaaS tools own daily utility + community
- Top talent look for A+ hiring managers

It's built for evenings and weekends, it's collaborative & social

2/ LinkedIn is now 16 years old

It represents the end of the corporate era

Resumes define people by keywords & credentials

Recruiters love them, people don't

New networks praise contribution and original ideas

Progress & growth aren't reliant on day job

@ThePracticalDev

Ali Spittel
+ FOLLOW
Passionate about education, Python, JavaScript, and code art.

work
Distinguished Faculty - Software Engineering

location
Washington, DC

education
Hamilton College

joined
Oct 25, 2017

email
ali@zen-of-programming.com

skills/Languages
I am generalized to a fault. I have some data science, front end, back end, and design experience. My favorite languages are Python -- especially Django and Pandas -- and JavaScript -- I love data visualization, React, Vue, and Express.

The Career Advice I Wish I Had
Ali Spittel · Oct 28
#career
390 17 11 min read SAVE

coding-cheat-sheets
Various cheat sheets on CS stuff
493

Learn-code-from-us
People from underrepresented groups in tech who create awesome programming resources
JavaScript 78

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3/ Value lives behind a paywall.

Want to connect with like-minded people, apply for jobs or find better work? It'll cost you \$29.99/month.

Paid network, visibility, access

New networks give users full control of their content, distribution + ability to get paid

FEATURES	LINKEDIN FREE	PREMIUM BUSINESS	SALES NAVIGATOR PROFESSIONAL	SALES NAVIGATOR TEAM	SALES NAVIGATOR ENTERPRISE
See when prospects check you out	Who's Viewed My Profile	Last 5 people	Last 90 days	Last 90 days	Last 90 days
Reach prospects directly	InMails (per month)	-	15	20	30
	PointDrive presentations (per month)	-	-	-	10
Find the right leads and accounts	Extended LinkedIn Network Access	-	√	√	√
	Advanced Sales-Specific Search Tools	-	-	√	√
	Saved Leads	-	-	1,500	5,000
	Automatic Lead & Account Recommendations	-	-	√	√
	Territory Preferences	-	-	√	√
Stay organized and up-to-date on leads & accounts you're interested in	Job Change Alerts	-	-	√	√
	Prospect & Company News Alerts	-	-	√	√
	Notes & Tags	-	-	√	√
	Sales Navigator for Gmail	-	-	√	√
Training and education	Sales Navigator Learning Center	-	-	√	√
	Dedicated Mobile App	-	-	√	√
Leverage LinkedIn wherever you work	CRM Widgets	-	-	-	√
	CRM Sync (with Write-Back)	-	-	-	√
	Out-of-Network Unlocks (per month)	-	-	-	25
Access the entire LinkedIn network	Warm Introductions through TeamLink	-	-	-	25
Unlock the power of your company's social graph	Warm Introductions through TeamLink	-	-	-	Team network
	Enterprise Capabilities	Seat Management	-	-	-
Enterprise Capabilities	Usage Reporting	-	-	-	√
	Single-Sign-On Integration	-	-	-	√
	Volume and Multi-Year Discounts	-	-	-	√
	Invoicing	-	-	-	√
Billing and Support	Dedicated Relationship Manager	-	-	-	√

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	Volume and Multi-Year Discounts	-	-	-	√
	Invoicing	-	-	-	√
Billing and Support	Dedicated Relationship Manager	-	-	-	√

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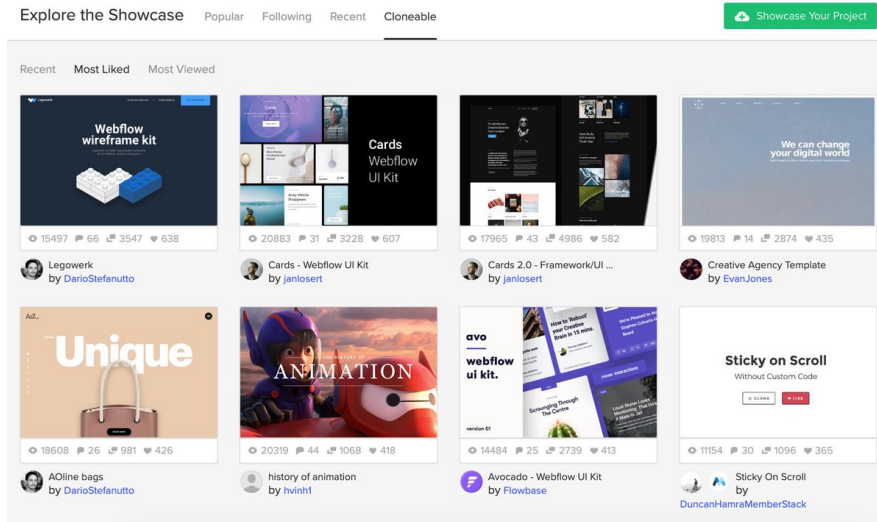
4/ New professional networks are native to daily workflows:

Resume is dead & your work speaks for itself.

Who's viewing your profile

Share your work, build an audience and allow followers to clone your work

Thousands of people are 'cloning' your designs

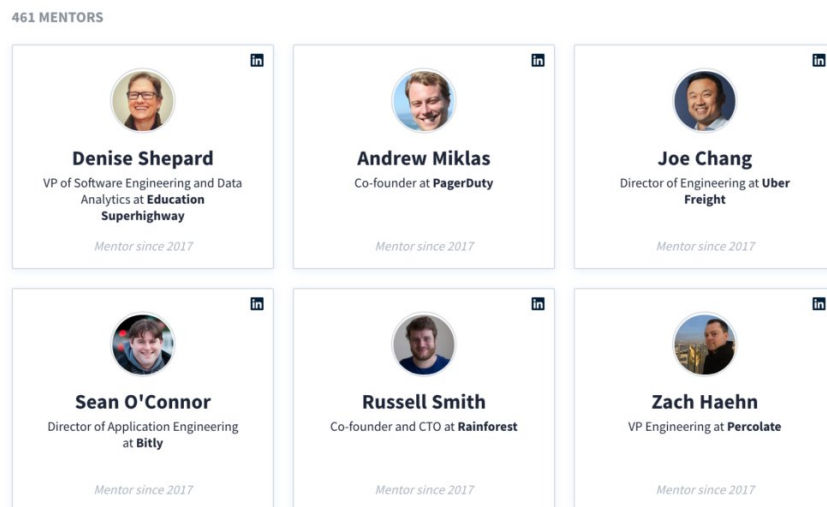


5/ Top talent seek for A+ managers

LinkedIn built for recruiters and people who benefit from superficial connections

New networks focus on contribution & interactions, top talent seek manager based on values, leadership principles & career trajectory

@platoHQ



Tivitiko - The most beautiful shape of tweets!

Continue to read: <https://tivitiko.herokuapp.com/thread/d6x8k6.html>